

BBA 1st Semester (Honours) Examination-2022-23

BACHELOR OF BUSINESS ADMINISTRATION

Course ID : 13211

Course Code : BBA/CC01

**Course Title : Fundamentals of Management and
Organizational Behavior**

(New Syllabus)

Time : 3 Hours

Full Marks : 80

The figures in the right hand margin indicate full marks.

*Candidates are required to give their answers in their
own words as far as practicable.*

Group – A

1. Answer *all* questions : 10×1=10

(i) OB is

(a) A Science

(b) An Art

(c) A science as well as an art

(d) All of the above

(e) None of these.

- (ii) OB focuses at 3 levels -
- (a) Individuals, Society, Organization
 - (b) Nation, Society, Organization
 - (c) Employee, Employer, Management
 - (d) Individual, Groups, Organization
 - (e) None of these
- (iii) _____ advocated that humans are essentially motivated by levels of need.
- (a) Maslow
 - (b) Follet
 - (c) Elton Mayo
 - (d) Ivon Pavlov
 - (e) None of these
- (iv) A manager with good _____ can make the work place more pleasant.
- (a) Communication
 - (b) Interpersonal Skills
 - (c) Experience
 - (d) Knowledge
 - (e) None of these

- (d) Briefly describe the Maslow's Need Hierarchy Theory of Motivation.
- (e) Briefly describe the contingency approach to management.
- (f) Briefly describe the stages of group development.
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Group - C

3. Answer **any four** questions : 5×4=20
- (a) Write a short note on downward communication.
 - (b) Write a short note on managerial roles.
 - (c) Write a short note on decentralization.
 - (d) Write a short note on development of personality.
 - (e) Write a short note on recruitment process.
 - (f) Write a short note on functions of management.

Group - D

4. Answer **any three** questions : 10×3=30
- (a) "Leaders are born not made" discuss this with suitable logic and example.
 - (b) Briefly describe the MBTI model.
 - (c) What do you mean by departmentalization? Briefly describe the various types of departmentalization.
- 2+8

- (v) The purpose of job enrichment is to-
 - (a) Expand the no of tasks an individual can do
 - (b) Increase job efficiency
 - (c) Increase job effectiveness
 - (d) All of the above
 - (e) None of these
- (vi) The problem solving process begins with -
 - (a) Clarification of the situation
 - (b) Establishment of alternatives
 - (c) Identification of difficulty
 - (d) Isolation of the cause
 - (e) None of these
- (vii) Groups created by managerial decision in order to accomplish stated goals of the organization are called-
 - (a) Formal Groups
 - (b) Informal groups
 - (c) Task Groups
 - (d) Interest Groups
 - (e) None of these

(viii) A satisfied employee will be a

- (a) Motivator to others
- (b) Manager
- (c) High performer
- (d) Team Leader
- (e) None of these

(ix) _____ is the behaviour for a stimulus

- (a) Stimulus
- (b) Perception
- (c) Response
- (d) Attitude
- (e) None of these

(x) The statement "I don't feel comfortable in crowd" is an example of _____ component of attitude

- (a) Behavioural
- (b) Cognitive
- (c) Affective
- (d) Positive
- (e) None of these

Group – B

2. Answer **any ten** questions : 2×10=20

- (a) Define Manager.
- (b) Define Attitude.
- (c) What do you mean by organizational structure?
- (d) What is organizational effectiveness?
- (e) Define value.
- (f) What do you mean by corporate culture?
- (g) Define Job involvement.
- (h) What do you mean by introversion?
- (i) What is Personality?
- (j) What do you mean by 'Unity of Command'?
- (k) What is Perception?
- (l) What do you mean by Goal Setting theory?
- (m) What is Controlling?
- (n) What do you mean by upward communication?
- (o) Define motivation.